



Agriculture | Commercial | Residential | Municipal | Utility | Academic

Eagle Point Solar is looking for an energetic, driven, successful Outside Sales Representatives to assist in the role of Outside Sales Representative for our expansion offices in Milwaukee and Oshkosh, WI. The Outside Sales Representative will report directly to the Vice President of Sales to fulfill the sales leads and sell solar energy arrays.

Eagle Point Solar provides leading customer service and technology to each customer with consultative solutions for solar energy management. Our mission at Eagle Point Solar is to help our clients achieve their renewable energy goals. Eagle Point Solar strives to empower our clients in their desire to be economically and environmentally smart. Our business is highly disruptive to a large (\$160 billion / year) market; it brings consumer choice to an industry that has seen very little innovation over the past 100 years.

Our Outside Sales Representatives will have a significant impact on monthly sales performance, working to acquire new customers, and maximize the customer purchasing experience. We are looking for an extremely driven, personable, enthusiastic, and adaptable professional. Must enjoy working in a fast-paced and ever-changing entrepreneurial environment. This position requires a person with outstanding sales, communication, and motivational skills. We offer highly competitive salary / commission-based compensation, full benefit package, and significant professional growth opportunities.

So, if you're ready to join a team of passionate individuals who help people live environmentally smarter by providing a solution for them to save money on their electricity bills, get in touch with one of the Midwest's largest Solar installer's today regarding your career.

**Benefits:**

- Salary + commission compensation plan
- Comprehensive sales training program
- Benefits Package. (Health insurance, HSA, 401k, Paid Vacation)
- Company car

**Responsibilities:**

- Business to Consumer Sales
- Display strong negotiation and presentation skills
- Utilize education-based approach to persuasion
- Gather referrals from clients
- Maintaining sales process and communication through our CRM program ACT
- Prospect for potential leads to generate a pipeline
- Build new book of business in a growing market/industry

**Qualifications:**

- Reliable self-starter with a desire to grow your career with the company
- Ready to invest time and hard work to be a part of a leading company in a growing industry
- Passionate and driven to succeed

Must be flexible to work evening appointments and Saturdays

Pre-employment drug test is required

Full-time – Salary / Commission (\$40,000.00 to \$145,000.00 / year)

**Contact Larry Steffen – [lsteffen@eaglepointsolar.com](mailto:lsteffen@eaglepointsolar.com) – (563) 582-4044**

**EaglePointSolar.com**

*Office locations in Iowa, Illinois and Wisconsin*

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